

2016 Innovation Symposium: *Strategies for Maximizing Your Exit*

August 23-24, 2016
Harvard University
Cambridge, Massachusetts





2016 Innovation Symposium:

Strategies for Maximizing Your Exit

Come to Harvard to learn how to maximize value when selling your private business and to network with like-minded peers.

Entrepreneurs and family business owners at some point face the critical decision of whether, when and how to exit their business. A strategic approach is needed to ensure that the process runs smoothly and brings the maximum return on investment.

This means carefully preparing to sell, understanding your key business drivers, and properly marketing your company to strategic buyers.

The 2016 Innovation Symposium, Strategies for Maximizing Your Exit, will provide an opportunity for you to learn and craft a perfect exit strategy. Business experts will share best practices and there will be plenty of opportunities to network with like-minded private business owners. This unique program has been designed so participants leave with a solid understanding of how to effectively plan a business sale and how to maximize the value of your business in a global marketplace.

- How do you know when the timing is right to sell your business?
- What can you do to make your company more attractive to potential buyers/investors?
- Are there different strategies you should employ when positioning with national vs international buyers and strategic vs financial investors?
- How do you get your business in front of the most qualified and strategically interested buyers?



This executive educational symposium will answer these questions and cover the many strategic decisions involved in any exit strategy and deal process. This includes:

- Proactively determining the optimum timing of an exit.
- Understanding the strategic and competitive drivers of your business that will maximize its value in the eyes of investors.
- Surrounding yourself with the right professionals who will have your best interests in mind.
- Planning for and navigating the various steps of the business deal.
- Reaching your personal aspirations as you transform your business success into personal victory.
- Looking back on the experience and knowing you made the right decisions.

The 2016 Innovation Symposium will be held at Harvard University in Cambridge, MA, providing participants with a unique opportunity to learn from world-class authors, speakers and experts in areas such as life planning, private wealth management, financial strategies, divestitures, mergers and acquisitions.

The two-day program is structured with interactive sessions that use Harvard's proven case study model where participants learn from real life examples and work with peers to solve problems. This format is complemented by in-depth discussions with business owners who will share their own personal experiences, best practices, and the challenges they have faced when exiting. With plenty of networking and socializing opportunities, the two-day program will be an immersive experience that allows you to learn as well as connect with like-minded business professionals.

The 2016 Innovation Symposium is an exclusive invitation-only program. Owners or controlling shareholders of mid-market private businesses, across all industry sectors and international regions, are invited to apply to be selected as a participant at this unique event. Successful applicants will have their Summit costs (US \$2,500 value per person) covered by our Sponsor, STS Capital Partners; however, travel and hotel expenses are the responsibility of individual participants. Attendance for this exclusive event is limited, so we encourage you to apply as soon as possible.

Learn more about the Summit and apply to attend at:

<http://theinnovatorsforum.org/2016-innovation-symposium>

Speakers



What to Expect When You Sell Your Company and Walk Away

Jimmy Calano Cofounder and Former CEO of CareerTrack

Jimmy Calano is the cofounder and retired CEO of CareerTrack, an international training company. As one of the world's largest purveyors of professional development programs, CareerTrack achieved market leadership with its affordable tuition fees, multimedia training formats and breakthrough marketing strategies. After presiding over the company for 13 years, he sold it to a multinational corporation.

Jimmy is past chair of the CU-Boulder Alumni Association Board, a former member of the CU Foundation Board, and a three-term member of the Leeds School of Business Board. He is also the author of the book, *Make Your Move* (John Wiley & Sons) and the coauthor of *Real World 101* (Warner Books) and *CareerTracking* (Simon & Schuster). In *Make Your Move*, he draws on his vast experience in the self-development field to share thoughts on how to purposefully and enthusiastically achieve a fuller life.



Scaling Up to Exit

Isabella Catellan STS Capital Partners

Isabella has 20 years' experience at the executive level and has held the positions of CFO, COO, and SVP Group Services with various companies, including Maritz Canada and Maritz Europa, the Globe and Mail, and Consumer Impact Marketing. As an executive and business advisor, Isabella has extensive experience in mergers and acquisitions, corporate strategy development, and aligning financial tactics and plans to achieve corporate objectives. She has a proven ability to lead deals and add deal value, and to be a catalyst for change leading to significant improvements in business performance.

Isabella recently joined the STS Capital Partners team after having advised on specific transactions for a number of years. Isabella's unique combination of financial, operational and entrepreneurial skills make her ideally suited to lead deals and focus on enterprise value improvement initiatives. Isabella is a CPA, CA and achieved her Chartered Accountant designation in 1987. She spent three years in public practice with Clarkson Gordon (now Ernst & Young) and one year with Price Waterhouse in their insolvency practice. Isabella holds a Bachelor of Commerce degree from the University of Toronto.



Transforming Business Success into Personal Significance

Rob Follows Chairman & CEO, STS Capital Partners

Rob Follows is Chairman & CEO of a leading international Mergers & Acquisitions firm, STS Capital Partners. In founding his company in 2003, Rob's goal was to combine his education, ten years of entrepreneurial leadership, and fifteen years of international corporate experience with his passion for helping people live their vision.

STS focuses on helping mid-market entrepreneurs and family business owners on their path from Success to Significance™ through Selling to Strategics: transforming business success into personal significance by maximizing value for shareholders in the sale of their businesses to international strategic buyers.

Rob is also the Founding Chairman of Altruvest Charitable Services, a Canadian charity established in 1994, focused on improving the performance of charitable organizations by providing training and tools to enhance the governance of charitable boards and thereby increasing their capacity to give more to their causes.

Rob has held various leadership roles with YPO-WPO (Young Presidents' Organization – World Presidents' Organization), including being former Chair of the Global Deal Network and Founding Chair of the Executive Committee of the Social Enterprise Networks.



Scaling Up to Exit

Verne Harnish Author

Verne Harnish is founder of the world-renowned Entrepreneurs' Organization (EO) and chaired for fifteen years EO's premiere CEO program held at MIT. Founder and CEO of Gazelles, a global executive education and coaching company with over 180 partners on six continents, Verne has spent the past three decades helping companies scale-up. He's the Venture columnist for *Fortune* magazine and is the author of the bestseller *Mastering the Rockefeller Habits*; and along with the editors of *Fortune*, authored *The Greatest Business Decisions of All Times*, for which Jim Collins wrote the foreword. His latest book *Scaling Up (Rockefeller Habits 2.0)* has won seven major international book awards including the prestigious 2015 International Book Award for Best General Business book. A private investor in many scale-ups, Verne resides in Barcelona, Spain, with his wife and four children and enjoys piano, tennis, and magic as a card-carrying member of the International Brotherhood of Magicians.



FreeScale Your Business for Maximum Value in Exit. A Framework

Richard Manders Entrepreneur

Richard Manders is a serial entrepreneur who is dedicated to helping other entrepreneurs realize their vision through coaching and development. He has experience in founding and managing businesses, including iAutomation which he grew from \$0 in sales to ~\$80M in sales. He has also sold companies (including iAutomation and CSI) and played a key role in seven acquisitions and dozens of evaluations on both the buyer and seller side. Since 2007, Manders has worked hand in hand with The Riverside Company, the leading private equity firm in the middle market, and has helped to grow the company eight-fold in that time.

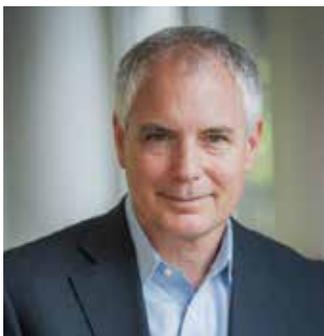


The Decision to Exit

John Ratliff Director, STS Capital Partners

John Ratliff founded Appletree Answers in 1995 in his apartment in Wilmington, Del., as a traditional telephone answering service. He grew the company through a series of acquisitions to 24 US- based locations and 650 employees when it was sold to a strategic buyer in June, 2012. Appletree's high retention rate allowed the company to manage its exponential growth while driving tremendous EBITDA and revenue gains. Ultimately it was Appletree's focus on employee engagement that drove its valuation on exit.

Ratliff is a Managing Director of STS Capital Partners, an international mergers and acquisitions firm and a Partner and CoFounder of align5 a business consultancy that focuses on strategic coaching and execution planning for growth entrepreneurs. He is also active in Virgin Unite, Sir Richard Branson's charitable foundation focused on improving the employee experience. In that capacity, he is involved with its initiative on people and innovation



Legacy, The Giving of Life's Greatest Treasures and A Life Worth Living

Lloyd Reeb Halftime Institute

Lloyd Reeb was a successful real estate developer and owner of luxury senior housing facilities in 1993 when his idea of success changed dramatically, and his life's focus shifted to second-half significance. He spends most of his time now speaking and leading workshops around the world, moderating Halftime Institute events and coaching men and women through the Halftime journey. Lloyd also directs the Halftime Couples Institute, with his wife, Linda.

Lloyd is the author of *The Second Half: Real Stories, Real Adventures, Real Significance*, with stories of people making a difference in their second half. His first book, *From Success to Significance: When the Pursuit of Success Isn't Enough*, is a roadmap for mid-life transition. He co-authored *Unlimited Partnership: Igniting a Marketplace Leader's Journey to Significance*, a guide to partnering with non-profit leaders. Lloyd's Success to Significance Group Curriculum is written for people who are not financially independent but want to emphasize significance in their second half. His latest book is *Halftime for Couples*.



The Great Game of Business

Jack Stack Founder, President and CEO of SRC Holdings Corporation

Jack Stack has been called the “smartest strategist in America” by *Inc. Magazine* and one of the “top 10 minds in small business” by *Fortune Magazine*. A pioneer of the leadership model known as open-book management, Stack is the author of two books on the subject, *The Great Game of Business* and *A Stake in the Outcome*. His expertise in using the open-book model has helped SRC Holdings Corporation start, acquire, and own over 60 businesses, creating thousands of jobs since 1983. Along the way, SRC’s stock value has increased 360,000%.

Jack has served as a world judge and advisor for the Ernst & Young Entrepreneur of the Year Awards Institute. He also designed the first ever United Way Entrepreneurial Fund, served as a contributor for *Inc. Magazine* and *The New York Times*, and has addressed thousands of audiences on the topic of open-book management.



Finish Big: Becoming Part of the Elite 7 Percent

Allie Harding Taylor Partner, Orange Kiwi

Allie Taylor is a partner at Orange Kiwi and an accomplished organizational consultant who assists CEOs, boards, and organizations at critical points in their organizational life cycle. She is currently pursuing her Ph.D. in Business Psychology with a dissertation that is focused on change and effectiveness during business owner transition. The impetus for her research stems from working with business owner clients who were picking up the pieces after failed, sudden or unplanned exit events. Allie’s research is aimed at helping CEOs position themselves (and their firms) so that they can be part of the elite 7 percent of mid-market business owners who finish big and exit their companies on top.



Symposium Chair

Dr. David S. Ricketts Innovation Fellow, Technology and Entrepreneurship Center at Harvard

Dr. David S. Ricketts is an Innovation Fellow for the Technology and Entrepreneurship Center at Harvard. He received his PhD from Harvard University and has held appointments at Carnegie Mellon University, Harvard University, MIT and North Carolina State University. For the past decade, Dr. Ricketts has helped shape the Innovation in Science and Technology courses in the School of Engineering and Applied Sciences, in addition to his research on innovation and technology. In 2015, he started the Strategic Innovation Summit and Symposium Series to engage industry, non-profit, government, and other sectors regarding the role of entrepreneurship and innovation in business growth and their impact on society. He teaches and speaks regularly on innovation and business strategy. Dr. Ricketts’ focus is on the role of the individual innovator, and he works with senior leaders to develop new innovators and systemic innovation in their companies.

In addition to Dr. Ricketts’ innovation research, he is an award-winning scientist and engineer whose innovations have been featured by *Popular Science*, *Smithsonian*, *NBC News*, *CBS News*, *Fox News*, *ESPN*, and many other science news outlets. He is the recipient of the National Science Foundation CAREER Award and the U.S. Defense Advanced Projects Agency (DARPA) Young Investigator Award. His work has appeared twice in *Nature*, and he has numerous IEEE publications, including a feature article in the *Proceedings of the IEEE*.

Monday, August 22

6:00 – 8:00 PM

Evoo Restaurant
Kendall Square

Welcome Reception for the 2016 Innovation Symposium
(Hors d'oeuvres with Drinks)

Tuesday, August 23

8:10 – 9:00 AM

Harvard University
Maxwell Dworkin Building
Room G-115

Energizers: Coffee and Conversation

Registration Available

9:00 – 9:15 AM

Harvard University
Maxwell Dworkin Building
Room G-115

Welcome and Introduction – Maximizing Your Exit

Overview of the symposium and its goals. This introductory session will frame the Symposium and identify key themes and ideas for exploration.

Introduction by: David S. Ricketts, Harvard University

Welcome by: Rob Follows, STS Capital Partners

9:15 – 10:00 AM

Harvard University
Maxwell Dworkin Building
Room G-115

Scaling Up to Exit – Missing the S Curve

Verne Harnish, Author and CEO of Gazelles

10:00 – 10:45 AM

Harvard University
Maxwell Dworkin Building
Room G-115

Case in Point - The Decision to Exit

John Ratliff, STS Capital Partners

10:45–11:15 AM

Mezzanine, Outside G-115

BREAK

11:15 – 12:00 PM

Harvard University
Maxwell Dworkin Building
Room G-115

Exiting Panel – When, What, Who & Why

Panel discussion from those who have exited, discussing the process and personal considerations. Interactive with audience.

12:00 – 1:00 PM

LUNCH - Collaborative Discussion

1:00 – 1:45 PM

Harvard University
Maxwell Dworkin Building
Room G-115

Finish Big: Becoming Part of the Elite 7 Percent

Allie Harding

1:45 – 2:30 PM

Harvard University
Maxwell Dworkin Building
Room G-115

FreeScale Your Business for Maximum Value in Exit. A Framework

Richard Manders

2:30 – 2:50 PM

Harvard University
Maxwell Dworkin Building
Room G-115

Case in Point: 2015 M&A Advisors Deal of the Year

Rob Follows
Isabella Cattelan

2:50 – 3:15 PM

Mezzanine, Outside G-115

BREAK

3:15 – 4:15 PM

Harvard University
Maxwell Dworkin Building
Room G-115

What to Expect When You Sell Your Company and Walk Away

Jimmy Calano

4:15 – 5:00 PM

Harvard University
Maxwell Dworkin Building
Room G-115

Interactive Learning Perspective: Strategic Investor Mind Mapping.

Rob Follows, Founding Chairman, STS Capital Partners & Altruvest Charitable Services

5:00 – 6:00 PM

Optional: Guided Tour of Harvard, free time in Harvard Square

6:00 – 7:30 PM

20 Quincy Street

RECEPTION HARVARD FACULTY CLUB

7:30 PM-

Dinner with Fellow Attendees

(Dinner is on your own, please see Yelp and OpenTable for suggestions in Harvard and Kendall Squares.)

Wednesday, August 24

8:30 – 9:00 AM

Harvard University
Northwest Building
Room B-103

Energizers: Coffee and Conversation

Registration Available

9:00 – 9:45 AM

Harvard University
Northwest Building
Room B-103

Legacy, The Giving of Life's Greatest Treasures and a Life Worth Living

Dr. Lloyd Reeb, Halftime Institute

9:45 – 10:30 AM

Harvard University
Northwest Building
Room B-103

The Great Game of Business

Jack Stack, Founder, President and CEO of SRC Holdings Corporation

10:30 – 10:45 AM

Harvard University
Northwest Building
Room B-103

Ideas into Action – Work-Out Sessions

Introduction to Work-Out Sessions: an opportunity for the Symposium participants to work together on specific challenges of three participants.

10:45 – 11:15 AM

BREAK

11:15 – 12:00 PM

Harvard University
Northwest Building
Room B-103

Work-Out Sessions

12:00 – 1:00 PM

LUNCH | Collaborative Discussion

1:00 – 1:45 PM

Harvard University
Northwest Building
Room B-103

Work-Out Sessions: Reports and Findings

The Work-Out Session presenters will report findings and ideas developed in their respective sessions and discuss methods of application.

Dr. David Ricketts, Technology and Entrepreneurship Center at Harvard

1:45 – 2:30 PM

Harvard University
Northwest Building
Room B-103

Panel Discussion: What's Next

2:30 – 3:15 PM

Harvard University
Northwest Building
Room B-103

Transforming Business Success into Personal Significance

Rob Follows, Founding Chairman, STS Capital Partners & Altruvest Charitable Services

3:00 – 3:15 PM

Harvard University
Northwest Building
Room B-103

Closing Remarks

Dr. David S. Ricketts, Technology and Entrepreneurship Center at Harvard

3:30 PM

ADJOURN

Participants

Armand Afilalo Chairman of the board, Group MEP & Artmetco

Former banker turned entrepreneur. Bought a metal fabrication small business 20 years ago (13 employees) and turned it into a full contract manufacturer with three plants in Quebec and operations in China with some 350 employees.

www.meptec.com



Samuel Altman President, Joddes Limited

Sam Altman is the President of Joddes Limited, a Family Office for the Goodman Family based in Montreal. He is a lawyer by training with an MBA in Finance and a CFA charter holder. Previously, he was CEO of PanGeo Pharma, a management consultant at McKinsey & Company, and a senior executive at Scott's Hospitality, a Canadian publicly listed holding company. He lives in Montreal with his wife and four sons.



Amber Kelleher Andrews CEO, Kelleher International

Amber Kelleher-Andrews is an internationally renowned relationship expert, professional matchmaker, TV personality, producer, & philanthropist. She is CEO of Kelleher International

www.kelleher-international.com



Daniel Babcock CEO & Founder, Modern Marketing Concepts, Inc.

Dan founded Modern Marketing Concepts, Inc., a global sales optimization company, in 1986 after graduating from RIT with a B.A. in Business Administration. Since then, he has passionately re-engineered sales and marketing channels for Fortune 500 companies in the building products and healthcare industries. In recognition of these and other accomplishments, Dan was awarded New York State's 2000 Ernst & Young Entrepreneur of the Year award. In 2013, MMC began the process of spinning off an internal contractor sales and installation division. The spin-off finalized July 1, 2015, and Dan now serves as Chairman of the Board for Motili, Inc., which has offices in Denver, CO and Binghamton, NY.

Dan serves on several community boards, including M&T Bank and Davis College. In 2010, he founded the Greater Binghamton Scholastic Challenge, a scholarship competition aimed at encouraging entrepreneurship among young people in the Southern Tier of New York.

www.mmcweb.com





Andy Bailey Head Coach, Petra Coach / Aligntoday.com

Andy Bailey founded Petra Coach to help businesses achieve their fullest potential. Bailey coaches essential organizational habits and alignment strategies that help give firms a newfound sense of purpose, increased value and passionate people. Andy founded the Wireless Reseller Council and served as the regional membership director for the Entrepreneurs' Organization East Region, encompassing 18 chapters in the eastern U.S. Recently, he was named the new Membership Director for EO's West Coast Region, and currently serves as president of the EO Nashville Chapter, named one of the fastest growing EO chapters in the world. He is a two-time finalist for Nashville Executive of the Year and has been honored as Nashville's Volunteer of the Year.

www.petracoach.com



Tim Barrett Chief Operating Officer, Barrett Distribution Centers

Tim is a Boston native and lives in the Boston area with Lauren, his wife, and three great children. He has been running his family business, Barrett Distribution Centers, for the past 20 years and has led the growth of the e-commerce fulfillment business from \$1M in annual revenue to over \$70M.

www.barrettdistribution.com



Jill Belconis Principal, Jill Belconis Enterprises, LLC

Jill Belconis is the principal of Jill Belconis Enterprises, LLC. She advises CEOs and executive teams in the areas of strategy, leadership, executive development, and business improvement. She earned a degree in Finance and Marketing from University of Wisconsin-Madison. She began her career selling mainframe computers in the data processing division of IBM. Then Jill spent the next 30 years in the residential mortgage banking industry and for 22 of those years was the CEO of the nationwide Shelter Mortgage Company. Shelter operated in 35 states, had over 500 employees and originated \$2 billion a year in loans. Jill has been a member of the Young Presidents' Organization (YPO) since 1997 and became the first woman to serve as the YPO International Chairman in 2011.

www.jillbelconis.com



Martha Berry President, CEO, Berry Jewelry Company

Martha Berry is the CEO and Founder of Berry Jewelry Company. Berry is based in New York City with offices in Brooklyn, China, and India. Currently, Berry employs 115 people in these various locations.

Martha started Berry Jewelry 27 years ago, initially focusing on the design and production of costume jewelry in a private label capacity. As Berry has grown, a hair accessory and gift line were added. Berry Jewelry is a well-known and established design resource and accessory manufacturer for many top brands, specialty stores, and department stores throughout North America and Canada. Berry Jewelry now sells under the "berry brand" label in Nordstrom's stores.

Martha has a B.S. degree in finance from the University of South Carolina, where she played varsity tennis. She currently serves as Vice President of the board for the Federal Jewelry and Accessory Trade Association.

Martha resides in Brooklyn, New York with her partner, Curtis Cravens and their 4 children.

www.berrybrand.com

Veer Bhartiya Executive Chairman, REI Systems, Inc.

As Executive Chairman and a co-founder, Veer V. Bhartiya, leads REI's Board of Directors and is responsible for joint venture pursuits, management development, succession planning and strategic guidance. In his previous role as the President/Chief Executive Officer until 2015, REI grew from a startup in 1990 to a 500+employee strong pace-setting software engineering and professional services firm, reporting more than \$80 Million in revenue for 2015. He earned a Master's Degree (1975) in Electrical Engineering from the Massachusetts Institute of Technology, Cambridge, MA and a Bachelor's Degree (1970) in Electronic and Telecommunications Engineering from Allahabad University, Allahabad, India.

www.reisystems.com



Tim Brown Founder, Three Creative

Tim Brown is a devoted father, businessman and community leader. He is the founder of Three Creative, a leadership organization out to positively impact one million lives through life changing books, training and consulting services. He is the author of two books, *Jumping into the Parade* (2014) and *Old School with New Tools* (2015) and also serves as a Senior Advisor to STS Capital Partners. Brown began his career more than 20 years ago in sales management in the high tech and telecommunications industry. During the course of a decade, he worked with both established and start-up companies in Denver, Chicago and Sydney, Australia including Cisco Systems, Alteon Web Systems (Nortel Networks), American Power Conversion and Xircom. His passion was finding new ways to genuinely serve his customers, build strong internal teams and focus on long-term, meaningful relationships in the workplace and in the community.

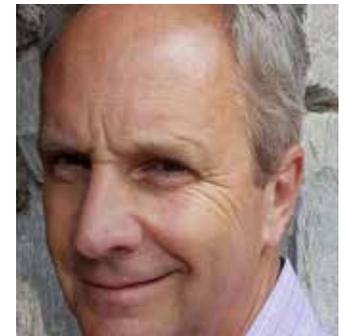
www.3cr8.com



Ken Brownlee President, Horizon Plastics International

A CPA CMA professional, with over 30 years of experience in senior leadership roles in both publicly traded and privately owned manufacturing and distribution companies. Past member of Young Presidents Organization and a current member of CEO Global Network. Has served on two Public Sector Boards. He has been married to his wife Liz for 35 years and they enjoy traveling and spending time with their two daughters and grandson.

www.horizonplastics.com



Megan Burns Marketing, Mega Burns

Provides Growth-Focused, Strategic Marketing Plans. Achieves Bottom-Line Results.

Business Development Professional offering 20 years of experience effectively leading strategic projects and initiatives that build relationships, open doors to growth, and directly increase revenue.

Marketing expertise, personal network and contacts, exceptional talent in designing and directing growth-focused tactical marketing plans, and relationships with national organizations representing C-suite executives allow me to drive business expansion and deliver unprecedented membership (customer) gains and revenue growth for poised to grow, small to midsize, and / or start-up organizations.





Jimmy Calano Principal, Boulder Investment Group

Jimmy Calano is the cofounder and CEO (retired) of CareerTrack, an international training company. As one of the world's largest purveyors of professional development programs, CareerTrack achieved market leadership with its affordable tuition fees, multimedia training formats, and breakthrough marketing strategies. The organization grew to 700 employees and \$82 million in revenue, and conducted business in 24 countries. After presiding over the company for 13 years, Mr. Calano sold it to a multinational corporation.



Isabella Cattelan Project Leaders, STS Capital Partners – The Profit Shop

Isabella has 20 years' experience at the executive level and has held the positions of CFO, COO, and SVP Group Services with various companies, including Maritz Canada and Maritz Europa, the Globe and Mail, and Consumer Impact Marketing.

As an executive and business advisor, Isabella has extensive experience in mergers and acquisitions, corporate strategy development, and aligning financial tactics and plans to achieve corporate objectives. She has a proven ability to lead deals and add deal value, and to be a catalyst for change leading to significant improvements in business performance.

Isabella is a CPA, CA and achieved her Chartered Accountant designation in 1987. She spent three years in public practice with Clarkson Gordon (now Ernst & Young) and one year with Price Waterhouse in their insolvency practice. Isabella holds a Bachelor of Commerce degree from the University of Toronto.

www.stscapital.com



Wei Chen Founder & CEO, Sunshine Enterprise, Inc.

Born and raised in China. Came to the US at 24 to pursue MBA degree at the University of Memphis. Started the company Sunshine Enterprise in 1998 under credit card debt right after the graduation. Stepup Scaffold division is the largest scaffold manufacturer and distributor in North America and the Master distributor for the largest Chinese forklift manufacturer, Anhui Heli.

www.sunshineenterprise.com



Jay Clarke President and CEO, Magazines.com

Jay Clarke is Founder and CEO of Magazines.com. Magazines.com launched in 1999 with seed capital from Time Inc. The Company was one of the first automatic renewal, continuous service sites on the Internet. Magazines.com is now leveraging its subscription marketing expertise and automatic renewal technology platform across new verticals. In 2014, the Company launched CleanerFilters.com, an air filter subscription service. In 2015, Magazines.com acquired Natural Healthy Concepts, an Internet retailer of pharmaceutical-grade vitamins and nutritional supplements and has added a subscription option to this line of business. Jay Clarke was born and raised in Atlanta and graduated from Georgia Tech. He now lives in Nashville with his wife and three children.

www.magazines.com

William Craig President, WebpageFX

William, with his 20 years of experience in the Internet marketing industry, has gained extensive knowledge of all phases of Internet services and strategy: information architecture, quantitative analysis, systems development life cycles, Internet advertising, ecommerce, user interface design, and search engine optimization, his current area of expertise. William's background in scientific computing and information architecture provided the foundation for CrawlerFX, a proprietary search engine for SEO, which contributed to WebpageFX's perpetual ranking as the #1 SEO Agency in the US, as ranked by Heardable.com. Under William's leadership, WebpageFX was named by Inc. Magazine as one of the 5000 fastest growing companies in the US in 2012, 2013, 2014, and 2015.

www.webpagefx.com



Nicole Davis Dir. of Marketing, Gazelles International

Executive level marketing and creative leader with more than 20 years experience in a broad range of areas including development and implementation of marketing systems, brand strategy, community engagement and development, event design and management, value proposition positioning, business development, creative direction, integrated traditional / digital/ and social media, user experience and spatial design.

Marketing expertise developed during the course of working for Fortune 500 companies and small businesses. Demonstrated ability to develop award winning national programs, marketing strategies and holistic user experiences that produce tangible increases in cash flow and qualitative improvements within corporate, cultural, hospitality and non-profit channels.

www.gicoaches.com



John Dehart Co founder, Nurse Next Door

John is the Co founder of Nurse Next Door Home Care Services and under his leadership, has built Nurse Next Door into one of Canada's most successful healthcare brands, with 140+ locations North American wide and set to double in the next two years. He is also the Co founder of Live Well Exercise Clinics, an emerging healthcare brand that is a pioneer in the Physician prescribed exercise movement. John was awarded the Ernst & Young Emerging Entrepreneur of the Year Award in 2006 and he's lead Nurse Next Door to many prestigious awards including being named the Top Culture in Canada, one of Canada's Top 10 Employers, and named Canada's Smartest Company by Profit Magazine. John is currently serving as Vice Chair of the Canadian Franchise Association, sits on the boards of a number of businesses and is an Industry Fellow at Cornell University's Sloan School of Health care. John, a graduate of Cornell University, lives in Vancouver with Gayla and their two young daughters, Aja and Daisy, is a passionate cross fitter and runs up mountains for fun.(The bigger the better).

www.nursenextdoor.com



Jose Roberto Delgado Founder and Group Chairman, Transnational Diversified Group

Jose Roberto "Robbie" Delgado is the Founder and Group Chairman of Transnational Diversified Group (TDG), a diverse business group engaged in industries like Shipping & Logistics, Ship Management, Travel Services, Information Technology Services; as well as Securities Trading, Real Estate Development, Renewable Energy, etc... A partner and employer of choice, TDG has grown from one strategic partner and 16 employees to over 30 companies and over 18,000 employees.

Robbie graduated with a Bachelor of Arts in Economics from Ateneo de Manila University and completed his Masters of Business Administration in Stanford University. He went on to complete the Owner/President Management Program in Harvard Business School.

Robbie and his wife Helen have two sons, Rashid and Zaki. Helen also shares in Robbie's love for his two older children, Karla and Marco. Robbie has seven grandchildren, Kai, Uma, Xavi, Ysabella, Alina, Mireia, and Sebastian.

www.tdgworld.com





Tom Della Maestra President, Blue Line Distribution Ltd.

Sports background, Hockey Player, entrepreneur, self employed and family man. Founded current business in 1986.



James Drage Managing Director, Precision Health Group

A lifelong entrepreneur who started his first business at 14 and sold his first before 18 James started been in the business brokerage / M&A world in 1991 later helping to start over 20 businesses, had a few exits, done several consolidations / roll-ups and been a VC and angel investor since 2005. His motto is "Nothing positive is forbidden".

www.precisionhealthgroup.com



Paul Esajian Owner/CFO, FortuneBuilders Inc.

Paul Esajian is one of the co-founders of FortuneBuilders Inc., a real estate educational company located in San Diego, CA. Paul is also an active real estate investor, best-selling author, and speaker.

Paul currently operates as CFO of three (3) multimillion dollar organizations. He has successfully managed and executed over 1,000 residential real estate development projects since 2004 with his company, CT Homes, LLC. During that time, Paul has raised, underwritten, and funded over \$30 million of successful first position asset-based loans to investors and operators throughout the United States. Paul has executed and invested as a principal owner in \$180 million of residential redevelopment deals with his own company and facilitated over \$200 million more in transactions through his network of investors.

www.fortunebuilders.com



Andrew Field Founder, President, PFL (PrintingForLess.com, Inc.)

Andrew S. Field, Founder and CEO, PFL.com in Livingston, Montana

Andrew founded PrintingForLess in 1996 to serve the Montana printing market. In 1999, Andrew and his small team launched PrintingForLess.com, building the nation's first true e-commerce commercial printing company. Today, PFL offers a wide variety of Marketing Technology SaaS solutions. PFL.com has served over 100,000 customers.

Andrew was named Montana's Entrepreneur of the Year in 2004 and was recognized by Winning Workplaces and Fortune Small Business as a winner of the 2005 Best Bosses Award. Andrew is a regular contributor on the subjects of tactile marketing automation and creating high performance teams. He has been featured in numerous publications, including Forbes, CNBC, and The New York Times.

www.pfl.com

Rob Follows Founding Chairman & CEO, STS Capital Partners

Rob Follows is Chairman & CEO of a leading international Mergers & Acquisitions firm, STS Capital Partners. In founding his company in 2003, Rob's goal was to combine his education, ten years of entrepreneurial leadership, and fifteen years of international corporate experience with his passion for helping people live their vision. STS focuses on helping mid-market entrepreneurs and family business owners on their path from Success to Significance™ through Selling to Strategies: transforming business success into personal significance by maximizing value for shareholders in the sale of their businesses to international strategic buyers.

Rob is also the Founding Chairman of Altruvest Charitable Services, a Canadian charity established in 1994, focused on improving the performance of charitable organizations by providing training and tools to enhance the governance of charitable boards and thereby increasing their capacity to give more to their causes.

www.stscapital.com



Tel Ganesan President & CEO, Kyyba Inc.

Tel Ganesan is the President & CEO of Kyyba, a Michigan headquartered global IT, Engineering, Professional staff augmentation company with Customized Project Solutions and Business Consulting Services.

Tel is on the Advisory Committee for the National Veteran Business Development Council, Board of Directors for Global Detroit and also is a member and Board of Advisors of Ann Arbor-SPARK, Global Talent Retention Initiative of Southeast Michigan (GTRI - strengthening and diversifying Michigan's economy through the retention of top international talent) and Astia (to propel women's full participation in fueling innovation and driving economic growth). Tel is currently the President of The Indus Entrepreneurs (TiE) Detroit chapter for the second term. He had previously been the president of the Detroit chapter for two consecutive years (2009-2010).

www.kyyba.com

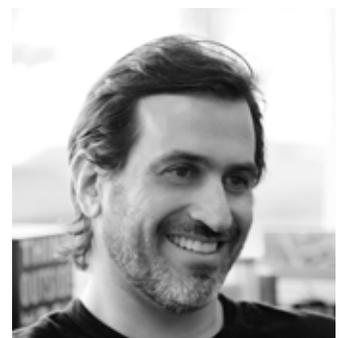


Scott Greenberg Co-founder & CEO, Bento Box Entertainment LLC

Scott Greenberg is a co-founder and CEO of Bento Box Entertainment, overseeing the business and operational management of the company. This includes creative and business development, corporate strategy, finance, and business and legal affairs for a company that employs over 350 artists, animators, writers, creators, post-production and production staff across its multiple studios located in Burbank, California, North Hollywood, California, Atlanta, Georgia, and Toronto, Canada.

Bento Box Entertainment is an Emmy award-winning studio that develops and produces quality-animated content for all distribution platforms worldwide. Recognized as the leading producer of primetime animated comedy series for broadcast, cable and digital networks, the company works with the leading networks, studios and distribution companies, including FOX Broadcasting Company, Comedy Central, MTV, Adult Swim, HBO, HULU, IFC, Disney, 20th Century Fox Television Studio (including Fox 21), Sony Television, Lionsgate, Tornante, Broadway Video, among others.

www.bentoboxent.com



Ivan Gutierrez CEO/Stockholder, CENTRAL

Ivan Gutierrez has taken the leadership of the business with financial and commercial crisis, positioning today as the #1 in the Industry. His results and methodology are the consequence of over 20 years experience in managing the retail industry, manufacturing and services. With a degree in Systems from the Universidad Iberoamericana and an MBA from the University of Southern California he graduated from the Advanced Management Program IPADE, and has served as CEO of one of the 500 most important companies in Mexico, according to the Expansion magazine. In just two years, Ivan Gutierrez managed to turn a company specializing in the management and operation of parking into the leader in its field, setting the industry standards, achieving various certifications and awards, and participating in international partnerships. Through clear vision, he has achieved the distinction as one of the best Mexican companies, known internationally as Best Managed Companies.

www.central-mx.com





Alberto Haddad Member of the board, Magic Holding

Entrepreneur, investor, board member. Live in Lexington, MA with my wife and my 4 children

www.mgholding.com



Gary Haley President and CEO, Vantage Foods Inc.

Gary Haley is President and CEO of Vantage Foods Inc., an innovator in the North American retail ready fresh meats industry. Vantage operates three food processing facilities in Canada and one in the United States. All operate under long-term agreements with major supermarket chains, seeking to diversify in a highly competitive marketplace. Vantage is a privately owned company with 1300 employees.

Gary is an active and founding member of the Global Fresh Food Network, a progressive think-tank comprised of international food industry leaders.

Gary holds an MBA from IMD in Lausanne, Switzerland, and is a graduate of the Harvard Business School Owner/President Management Program. Gary and his wife Lynn, reside in Calgary, Alberta, Canada.

www.vantagefoods.net



Verne Harnish CEO, Gazelles

Verne Harnish is founder of the world-renowned Entrepreneurs' Organization (EO), with over 11,000 members worldwide, and chaired for fifteen years EO's premiere CEO program, the "Birthing of Giants" held at MIT. Founder and CEO of Gazelles, a global executive education and coaching company with over 180 partners on six continents, Verne has spent the past three decades helping companies scale-up. The "Growth Guy" syndicated columnist, he's also the Venture columnist for FORTUNE magazine. He's the author of the bestseller *Mastering the Rockefeller Habits*; and along with the editors of *Fortune*, authored *The Greatest Business Decisions of All Times*, for which Jim Collins wrote the foreword. His latest book *Scaling Up (Rockefeller Habits 2.0)* has won seven major international book awards. Verne also chairs FORTUNE Magazine's annual ScaleUp and Growth Summits and serves on several boards. A private investor in many scale-ups, Verne resides in Barcelona, Spain, with his wife and four children and enjoys piano, tennis, and magic as a card-carrying member of the International Brotherhood of Magicians.

www.scalingup.com



Doug Harrison Founder Chairman and CEO, The Scooter Store.

Founder and CEO of The Scooter Store. Founded in 1991 with my wife and grew to 3000+ employees and nearly \$1B/yr Revenue with NO external capital. Fortune 100 Best place to work 2 yrs in a row. Then crashed and burned.

Jason Hughes President & CEO, Hughes Marino, Inc.

Jason Hughes is president, CEO, and owner of Hughes Marino, San Diego's premiere commercial real estate and construction management company. Hughes Marino is committed to only representing companies, nonprofit organizations, municipalities and other end-users with their commercial real estate transactions and construction management throughout California.

www.hughesmarino.com



Jeff Jensen Title, JFO

Jeffrey J. Jensen is a partner with JFO Group, a diversified investment management company located in Irving, Texas owned and operated by members of the Jensen Family. JFO actively invests in public and private equity as well as real estate. The portfolio includes a broad base of companies in varied industries including insurance and financial services, business process outsourcing and call centers, membership based and affinity organizations, healthcare services, and technology and telecommunications services.

Jeff serves as a Director of many of the firm's operating companies. Additionally Mr. Jensen serves on several charitable boards including Chrest Foundation, the Jenesis Group, and is a Trustee serving on the Board of Cornell College in Mount Vernon Iowa where he earned Bachelor's degrees in Economics and Philosophy. In addition, Mr. Jensen received his Masters of Science in Information Systems from the University of Texas.

www.stellarbpo.com



Dhruv Ashutosh Jog Director, Don Kennedy Roofing Co., Inc.

Mr. Dhruv Jog is a powerful business driver whose entrepreneurial instincts and clarity of vision have carried the company through rapid and continuous growth. Ten years ago, at the age of 21, Dhruv joined and then proceeded to take over the business and has been an unstoppable force. He has achieved outstanding personal and team results and finds his greatest motivation in coaching others to perform above and beyond expectations.

Dhruv is distinguished by his passion for business, his focus on collaborative team building, and his commitment to meeting customers and market demands. His contagious enthusiasm instills him and his team members with extraordinary energy and dedication in an environment where creativity and innovation are encouraged,

He dedicates himself in providing help to the society and has a great vision of helping young people grow to great heights. Education, healthcare and the eradication of unemployment are three key issues that have been very close to Dhruv's heart and the CSR efforts and day to day business practices of the companies he runs reflects the desire to achieve landmark improvements in these sectors.

www.adventconstructions.com



George Kalogridis Owner and CEO

Graduate of Fine Arts, with major in drawing, cinematography and medical illustration. Short career in commercial photography with primary client Neiman Marcus as well as illustration work for WTVJ from 1976 to 1978. Began freelance illustration carpet designs in 1978, incorporated G. Kalogridis International carpet design and manufacturing in 1980. Realized the need for quality high design carpet for the corporate aviation market and delivered first aviation carpet for Challenger 600 in December 1980. Kalogridis quickly developed a reputation for innovation, dependability and quality and delivered 258 of the first 300 Challengers built. It was during this time that Kalogridis changed the techniques, quality and style of yarn being used in the aviation market, i.e. from residential carpeting used at that time to a very specific high design, low maintenance anti-static and fire retardant carpet. Also during this time, Kalogridis delivered our first yacht project which was installed on Yacht of the Year. This catapulted Kalogridis even further into the yachting world. In 2003, Kalogridis developed a light weight, durable decorative panel with sound absorbing properties. The patented Deconel process is currently being specified on some of the world's largest airlines as well as corporate and head of state aircraft.

www.kalogridis.com





Don Kennedy President, Don Kennedy Roofing Co., Inc.

Born : Nashville, Tn.

Lived in: Nashville, Tn. Ends it N.Y. High Point N.C. Johannesburg, South Africa Nashville, Tn.

High School: John Overton High School 1977

Nashville Tech 1979

1978-present President of DKR Roofing Co. , Inc.

2001-2016 National Roofing Contractors Association BOD

2011-2012 National Roofing Contractors Association Executive Committee

2010-2016 Better Business Bureau BOD

2014-2016 Better Business Bureau Executive Committee

www.dinkennedyroofing.com



Sam Kersheh CEO, The Kersheh Group/Jelli Fish Kids

Graduated from Concordia University in 1994, and joined the family business that year. We have grown to be the leader in the mens, ladies and kids sleepwear in North America. We are transitioning from being a family-owned business to a business that is owned by a family. Married, with two girls aged 11 and 9.

www.jellifishkids.com



Stewart Koziara Founder, Retail Savvy Group

Stewart Koziara is the co-founder and commercial leader of the Retail Savvy Group and is based in Melbourne Australia. He is also a Fellow of the Institute of Chartered Accountants in Australia & alumni of the “Birthing of Giants” program led by Verne Harnish at MIT. Stewart has appeared in many business magazines including the cover of the Entrepreneur section of The Australian, the cover of the *Charter* magazine, has been a past Finalist of Ernst & Young’s “Young Entrepreneur of the Year” and most recently, he & the team have won industry, peer and business awards for the Retail Savvy Group. The Retail Savvy Group owns & operates branded bar & restaurant concepts.

www.retailsavvygroup.com



Kleo Landucci Vice President, Corporate Development, Ashcroft Terminal

Ms. Kleo Landucci is Vice President, Corporate Development at Ashcroft Terminal (AT). Ashcroft Terminal is an inland Rail Transloading & Storage Terminal, located in Ashcroft, British Columbia. Ms. Landucci’s responsibilities at AT include: direct corporate strategy, oversee development of the Terminal, business development and client relationships.

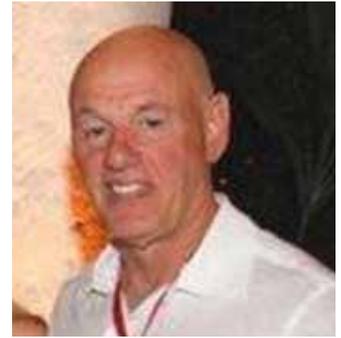
Ms. Landucci has also served as, Vice President, Business Development & Operations of CrescentView Investments (CVI) since 2004. At CVI, Ms. Landucci manages assets, acquisitions, investments and real estate developments.

www.ashcroftterminal.com

Robert Landucci President & CEO, Ashcroft Terminal

Mr. Robert (Bob) Landucci is CEO & President of Ashcroft Terminal, a 320 acre, Rail Transloading and Storage Terminal located in Ashcroft, British Columbia. Mr. Landucci secured the Ashcroft Terminal property in 1999, with final purchase in 2005. Bob is also CEO & President of CrescentView Investments Ltd. (CVI), an Investment company incorporated in 1968. Prior to owning and operating Ashcroft Terminal, Mr. Landucci founded Landucci Lumber in 1976, a re-manufacturing lumber business and merged it to become the largest independent custom re-manufacturing business in Canada (Imperial Lumber). In 1998, after 22 years, the company was closed due to shrinking in raw material supply, rising labour costs and US quota restrictions.

www.ashcroftterminal.com



Teik Ngan Loy Group Chief Executive Officer, Taylor's Education Group

Teik Ngan assumed the helm of his father's conglomerate upon his death in 1997. The ensuing Asian financial crisis of 1997/98 eventually destroyed within a year what was built over 35 years. In 2001, he bought a stake in Taylor's Education Sdn Bhd and began the arduous task of rebuilding the family business around education. Since then, Taylor's Education Group has grown to become the largest private education group in Malaysia, also widely regarded as the nation's premier private education provider. In the past five years, it has expanded to Singapore and Vietnam. An entrepreneur at heart, Teik Ngan invests in business start ups and other businesses which includes a fast growing & award winning paper printing & packaging business servicing the fast food industry, and the largest travel management company in Malaysia. Teik Ngan is guided by a stewardship philosophy and strives to leave a situation better than when he found it. He is looking to transition into the next phase of his life which includes educating and enabling the next generation of his family members into responsible and collaborative shareholders of their family business.

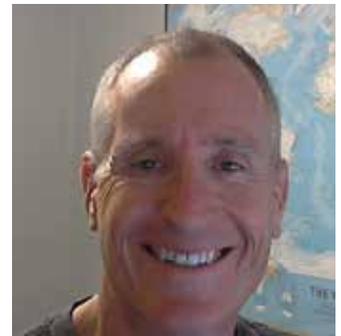
www.taylors.edu.my



Richard Manders Founder, FreeScale coaching

I am a serial entrepreneur, lifelong learner and student of business. I am dedicated to helping other entrepreneurs realize their vision through coaching and development. If you are the leader of a business and have found yourself feeling stuck, overwhelmed or frustrated with the business and your team, I may be able to help. Co-Founded and managed iAutomation from \$0 in sales to become the industry leading company with 140 employees and ~\$80M in sales. Profitable from Q3 onward for more than 15 years at 5+ times the industry average. Brought in and developed leadership team to run the business and now currently serve as an outside director and consultant

www.freescalecoaching.com



Santiago Manzur CEO, Andes Global Trading LLC

My name is Santiago Manzur, I am originally from Colombia. I have a bachelor's degree in Economics from Universidad Autonoma de Manizales and an MBA with focus on International Business from the University of Dallas. I have been in the U.S. for 17 years. I arrived to learn English and decided to stay after I graduated from UD.

I worked in the flooring industry from logistics analyst to sales manager from 2002 to 2009. In 2009m I started working in the meat trading business as a sales person for Latin America. It was only then when I discover my real passion, the passion for trading proteins. I have been buying and selling proteins for seven years now. I started my own meat trading firm five years ago and only six months ago we became the trading company with the largest volume of meat exported from the U.S. to Mexico.

www.andesgt.com





Zulf Masters CEO, Masters Speciality Pharma

A doctorate in Clinical Biochemistry, Zulf Masters has had a 34-year career in the pharmaceutical industry, initially gaining valuable international sales and marketing experience with a leading UK research company in the early 1980's before founding Masters Pharmaceuticals Limited in 1984. His understanding of Early Access Programs and patients' needs in Emerging Markets, coupled with his entrepreneurial vision, saw Zulf Masters build the company from its early foundations, operating out a single location, serving only one territory into an expansive international business. Today, the Masters group of companies employs staff on three continents and has attracted a powerful management team to deliver on its continued strategic growth path. In 2004, Zulf Masters was awarded the "Order of the British Empire (OBE)" for services to International Trade.

www.masters-sp.com



Jeff Meier CEO, Oxco, Inc.

I was born in Greenville, SC in 1968. I grew up in this area until I was 16 when my family moved to Durham, NC where I graduated high school in 1987. I am the oldest of three children. I have a brother Erich and sister Libby. Erich, who is three years younger, and I are the founders and primary share holders of Oxco, Inc. I attended Appalachian State University in Boone, NC and graduated with a degree in Business Administration in 1991. I met who would later become my wife, Laura Johnson, at ASU. We were married on August 5th, 1995 in her home town of Charleston, SC. Laura and I have lived in Charlotte, NC for 24 years. We have two wonderful boys Jay, (16) and Ben (14).

While I was working for a small recycling company Erich and I started Oxco while he was still in college in 1994. I am proud to say we have enjoyed a healthy working relationship while growing Oxco together.

I enjoy most any outdoor activity but currently spend most of that time running, cycling, and coaching youth baseball.

www.oxco.com



Than Merrill Owner/CEO, FortuneBuilders Inc.

Than Merrill is one of the co-founders of FortuneBuilders Inc. a real estate educational company located in San Diego, CA. Than is also an active real estate investor, best-selling author, and speaker.

FortuneBuilders Inc. conducts thousands of real estate educational events across the US and Canada every year. The company currently has 450 employees and is growing rapidly.

Than is also a very active real estate investor and is the co-founder of CT Homes, LLC a real estate investment company also located in San Diego, CA. Over the past twelve years Than has completed close to 1,000 real estate deals ranging from single family, to multi-family, to commercial properties. In addition, he has funded over 370 real estate investment projects for other investors around the country through their fund Grand Coast Capital.

Born in Fresno, CA Than graduated from Yale University and then played in the NFL with the Chicago Bears and Tampa Bay Buccaneers. Than currently lives in San Diego, CA with his wife Cindy and son Tyce.

www.fortunebuilders.com



Joseph P. Micatrotto CEO, MRG Marketing & Management, Inc.

Joseph P. Micatrotto, II is the Chief Executive Officer and Founder of MRG Marketing & Management, Inc. based in Las Vegas, Nevada.

Micatrotto has overseen the development of brands throughout Nevada and Arizona in addition to consulting for brands across the United States. Micatrotto is driven to grow the MRG name and reputation with the same intensity, vigor, passion and dedication that shows in the growth of the restaurants that MRG develops and operates.

Joe and his wife Sunshine reside in Las Vegas, NV with their two boys, Kai and Rocco.

www.mrgmm.com

Darius Mirshahzadeh CEO, The Money Source

Darius Mirshahzadeh has led The Money Source through a period of high growth while retaining industry-leading employee morale and engagement, as measured by Net Promoter Scores scores and Glassdoor rankings. In 2015, Darius was recognized as one of the highest ranking CEOs in the nation by Glassdoor.

Darius has written for Entrepreneur.com, Forbes.com, The Huffington Post. and has been featured in the New York Times, Inc, and Fast Company for his business accomplishments and leadership in corporate culture.

Under his leadership, The Money Source, was voted as one of the top 3 Best Places to Work by the San Francisco Business Times and the Silicon Valley Business Journal in 2016.

www.themoneysource.com



Sunil Mohinani CEO, SARA (HONG KONG) LIMITED

An economics graduate from the UK, and HBS alumnus (OPM programme), he heads the Group Trading Activities & Family Office and has had stints with the family business in Accra, London and more recently Hong Kong. He is a member of the YPO Hong Kong Chapter and the Plastics Network. Personal interests include running and tennis.

www.mohinani.com



Monique Muri CEO, RAM Scientific

Monique is the CEO of RAM Scientific, a specialty blood collection company, founded by her father in 1991. She has grown it from its early start-up phase to lead its industry segment today. She is also active with One Hen, Inc., a nonprofit she co-founded that uses micro-finance as a model to teach business building and giving back to youth. Since 2009, One Hen has reached over 6000 students in nearly 100 countries with recent field programs in Tanzania and Ethiopia. She has held board positions at the Healthcare Manufactures Management Council, the Riordan Clinic, EO, and The Kauffman Foundation's Center for Entrepreneurial Leadership Alliance, The US-Cuba Business Alliance and Johns Hopkins Blue Jays Unlimited. She received her MBA from INSEAD and her BS in Bio-Medical/Materials Science Engineering from Johns Hopkins University.

She splits her time between Nashville, New York City and everywhere else her travels take her.

www.ramsci.com



John Murphy Managing Director, Prime Creative Media

Over a period of less than two decades, John has built Prime Creative Media into Australia's most progressive and leading B2B multi-platform media organisation. From humble beginnings, he has developed a team of talented professionals that manage more than 80 mastheads and media brands, embracing print, digital and experiential mediums both in Australia and overseas markets.

www.primecreative.com.au





Brendan Neef CEO, Victory Transportation Systems

Brendan Neef is the Owner and CEO of Victory Transportation Systems. Founded in 2003, Victory is a hot shot freight company specializing in same day deliveries, heavy hauls, third party logistics, and LTL with freight based out of Houston, Texas. Under the leadership of Brendan, Victory has become one of Houston's prominent trucking companies, and has grown from a fleet of just one truck to approximately 110 and from one employee to a staff of 35. Through his generosity and philanthropic support of local organizations, he has backed causes that he cares deeply about, such as homelessness, veteran's support and medical research. Brendan holds a Bachelor of Science degree from Stephen F. Austin State University, where he also played college football.

www.victorytrucks.com



Jamil Nizam President, Master Electronics

I was born in Santa Monica, CA in 1966 and grew up in Lake Oswego, a suburb of Portland, OR. After high school I moved back to Southern California and started working while attending night school at Santa Monica College. Two years later, I transferred to California State University Northridge. Since 2007, I have been the president of Master International Corporation, a leading authorized distributor of industrial electronics. Master is the 17th largest distributor of electronic components in North America. I have 32 years of experience at Master, encompassing all aspects of the business including operations, sales, product management, and various executive responsibilities. During my tenure our company has completed 11 successful acquisitions. I also oversee real estate transactions for investment and corporate facility purposes. I am a member of YPO Las Vegas, Tiger 21, and am attending the OPM program at Harvard. I have five children and enjoy hiking and trying to stay fit during my free time.

www.masterelectronics.com



Laurence O'Connor Founder, New Concepts Development Corporation

Founded Other World Computing nearly 30 years ago to educate and provide better solutions for maximization of the technology we depend upon. From 1 to over 200 team members and over 120M 2016 revenue est. Leader in the Storage and upgrades space.

www.macsales.com



Ivan Orrego CFO, Andes Global Trading

I am from Colombia. I came to USA in 2001 to finish my bachelor and then my MBA. Open my business 5 years ago with huge success. 3 kids and an amazing wife. Love sports. Recently finished Iron Man under 6 hours.

<http://www.andesgt.com>

Roberto Ortega Partner, Etiflex, S.A. de C.V.

Born in Mexico City in 1947, studies in The American School and University of the Americas, worked in Sterling Drugs and Johnson and Johnson, co-founded own company in 1981. Married 1979, two children and two grandchildren.

www.etiflex.com.mx



Sam Paddock CEO, GetSmarter

Founder and CEO at GetSmarter. I'm 34, an education geek and passionate about business strategy and execution. Our team of 300 people based in Cape Town, South Africa, offer 10-week online short courses together with the world's leading Universities to working professionals in 70+ countries throughout the world. Our purpose is to improve lives through better education and we're on a mission to improve 1 million lives by 2030.

www.getsmarter.ac



Bharat Parikh CEO, AASKI Technology Inc.

CEO of AASKI Technology, Inc. with a broad background focused in Systems Engineering of Army based Satellite Communication Systems, trained as an Army Program Manager, leading a company of over 400 employees providing complete system lifecycle support in Engineering, Software, Logistics, Test & Evaluation, and ISR support.

www.AASKI.com



Rina Parikh President, AASKI Technology Inc.

President and Founder of AASKI, built the company from 1 person to over 400, leads all aspects of the organization including contracts, accounting, finance, facilities, security, recruiting, HR. Worked as Systems Engineer in the Army on advanced digital communication systems, possesses BS in EE and MBA in Contracts.

www.aaski.com





Jeremy Perkins CEO, Precision Medical Products, Inc.

I started Precision Medical Products in my garage over 6 years ago. A year later, in 2010, the company moved to an office in Roseville. In 2013, we moved to a 7,000 square feet in Loomis. In October 2015, we moved to a 14,000 square feet in Rocklin. We are currently in the Rocklin office and employ 30 in-house. My wife and I now have four children. My #1 goal in life is to be a great father to my kids and an amazing husband to my wife. My focus in life is: God, Family, Business, and then everything else.

www.pmpmed.com



Daniel Potter President and CEO, RedBlack Software

Dan is Chief Executive Officer, President and co-founder of RedBlack Software, LLC, a nationally recognized financial services industry software and service company. Key responsibilities at RedBlack are focused on strategy, growth planning and executive development.

Dan has more than 30 years of executive financial industry experience together with ultra-high net worth multi-family offices assisting affluent individuals and families with comprehensive financial planning, investment management and estate planning, and with large corporate experience as a senior financial executive for a U.S. based multinational operating in 14 countries holding positions of Treasurer, Director of Global Taxation, Director of Investor Relations, and various BOD positions and committees. During his tenure Dan was instrumental in the management of domestic and foreign pension funds, asset/investment management, international risk and tax management among many other key responsibilities.

www.redblacksoftware.com



Eric Powers President & CEO, Healthcare Finance Direct

Keeping an achiever mindset with a voracious appetite for learning, Eric has accomplished exponential growth as the President & CEO for Healthcare Finance Direct. Leading the company in it's new market initiatives and hiring smart people (on purpose) HFD has attained significant market share at the same time built a healthy organization. Eric's leadership has provided a road-map for a motivated team to follow while becoming a powerful force in the patient finance space.

www.healthcarefinancedirect.com



John Ratliff Managing Director, STS Capital

John Ratliff founded Appletree Answers in 1995 in his two-bedroom apartment in Wilmington, Del., as a traditional telephone answering service. He grew the company through a series of acquisitions to 24 US- based locations and 650 employees when it was sold to a strategic buyer in June, 2012.

Ratliff is a Managing Director of STS Capital Partners and a Partner and CoFounder of align5 a business consultancy that focuses on strategic coaching and execution planning for growth entrepreneurs. He is also active in Virgin Unite, Sir Richard Branson's charitable foundation focused on improving the employee experience. In that capacity, he is involved with its initiative on people and innovation.

www.stscapital.com

Brian Read CEO, Horizon Plastics Int.

Graduated Royal Military College with a Bachelors in Engineering in Engineering and Management. Rotman School of business Board of Directors course ICD designation. Worked in Oil and gas exploration for Elf Aquitaine before joining Horizon Plastics was a partner for 10 years then in 2001 bought remaining shares to control 100%. Own Lumin Solar a solar power plant developer and panel manufacturer.

Currently live in Cobourg, Ontario Canada have 2 children and 3 Grandchildren. I play hockey regularly and a part time curler.

www.horizonplastics.com

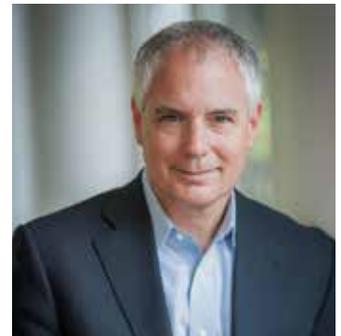


Lloyd Reeb Primary Spokesperson, Halftime Institute

Lloyd is the author of *The Second Half: Real Stories, Real Adventures, Real Significance*, a coffee table book packed with stories of people making a difference in their second half. His first book, *From Success to Significance: When the Pursuit of Success Isn't Enough*, is a roadmap for mid-life transition. He co-authored *Unlimited Partnership: Igniting a Marketplace Leader's Journey to Significance*, a guide to partnering with non-profit leaders. Lloyd's Success To Significance Group Curriculum is written to people who are not financially independent but want to emphasize significance in their second half. His latest book is *Halftime for Couples*.

Lloyd and Linda live in Charlotte, North Carolina, and have three adult children.

www.lloydreeb.com



Husayn Remtulla Title, Viva Naturals

We manufacture and sell direct to consumer organic foods, supplements and natural beauty products.

www.vivanaturals.com



Ronald Reuben CEO, Medicom Group

Ronald Reuben a graduate of McGill University in Montreal Quebec as well as the Harvard Business School Owner President Management Program (46), is Founder and CEO of the Medicom Group an entrepreneurially driven Canadian based global healthcare products manufacturer and distributor of Infection and Prevention control products. Medicom provides regulated medical devices to distributors and healthcare professionals in over 95 countries with facilities in Canada, The US, Mexico, France, Ukraine, the Netherlands, China, Taiwan, Malaysia, Hong Kong, Japan, Korea and Australia

Servicing the Medical, Dental, Industrial Veterinary and Laboratory markets, Ronald sits on the boards of several non profit organizations. He is married to Myriam a dentist by profession with two children, Emma 14 and Aidan 12 years old.

www.medicom.com





Jeff Rice CEO, Healthcare Bluebook

Dr. Rice led the development and implementation of market leading technologies in consumer-oriented evidence based medicine and advanced predictive modeling for CareSteps. In addition, Dr. Rice has extensive managed care operational experience having served in executive roles with NYLCare (New York Life Insurance Company's managed healthcare subsidiary) and as Director of the Managed Care Organization at Duke University. Dr. Rice has served as an independent director of Source Medical Solutions and RevPoint Healthcare Technologies and an advisory board member of Seneca Health Partners Venture Capital Fund.

Dr. Rice is a long-time champion of advancing the science of medical outcomes and quality measurement. He serves on the editorial board for the American Journal of Medical Quality and is a member of the editorial board for the Population Health Management journal.

www.healthcarebluebook.com



Denise Richmond CFO, align5, LLC

Denise Richmond is a co-founder and partner of align5 and leads the company's finance, analysis and operations. Prior to founding align5, Denise was the Chief Financial Officer of Appletree Answers, an industry-leading telephone answering service founded by John Ratliff in 1995.

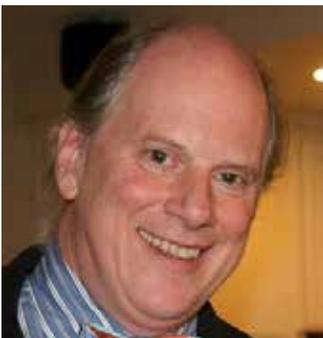
www.align5.com



David Ricketts Innovation Fellow, Technology and Entrepreneurship Center at Harvard

Dr. David S. Ricketts is an Innovation Fellow in the Technology and Entrepreneurship Center at Harvard. He received his PhD from Harvard University and has held appointments at Carnegie Mellon University, Harvard University, MIT and North Carolina State University. For the past decade Dr. Ricketts has helped shape the Innovation in Science and Technology courses in the School of Engineering and Applied Sciences in addition to his research on innovation and technology. In 2015 he started the Strategic Innovation Summit and Symposium Series to engage industry, non-profit, government, and other sectors the role of entrepreneurship and innovation in business growth and impact on society. He founded He teaches and speaks regularly on innovation and business strategy. He focuses on the role of the individual innovator and works with senior leaders develop new innovators and systemic innovation in their companies.

scholar.harvard.edu/davidricketts-innovation



Bill Ritchie President, ThinkFun

Bill Ritchie is president and co-founder of ThinkFun game company. He is a lifelong puzzle enthusiast whose passion drives the development of ThinkFun's innovative products and programs. In 1985, he began his dream of bringing the best ideas of the most creative recreational mathematicians to market when he and his wife Andrea started Binary Arts, which would later become ThinkFun. Bill is a member of the World Presidents Organization and the founding President of the World Entrepreneur Organization. In 2000, he received the "Sam Loyd Award for Lifetime Achievement in Mechanical Puzzles" from the Association of Game and Puzzle Collectors, in 2012 gave a TEDx talk on thinking skills.

www.thinkfun.com

Frank Rodriguez Founder and Chairman, Corporate Creations

Frank Rodriguez is Founder, Chairman and Chief Legal Officer of Corporate Creations International Inc. and serves on the Audit, Compensation and Governance committees. In addition, he serves on the board of directors of several private companies. He is a member of Florida Council of 100, YPO and Tiger 21, which are prestigious networks of business leaders and high net worth investors. He is a contributing author and editor of the first edition of Florida Law of Corporations and Business Organizations published by Prentice Hall. Prior to founding Corporate Creations, he worked as a corporate attorney at the predecessor to Squire Patton Boggs in West Palm Beach, Florida. He served on the board of directors of United States Hispanic Chamber of Commerce. He received his J.D. degree in 1989 from Harvard Law School, and he is a Phi Beta Kappa graduate of the University of Miami where he received his B.A. degree in Economics. He is married to his college sweetheart. They have two children. Frank and his family reside in Jupiter, Florida. You can view his LinkedIn Profile at <http://www.linkedin.com/in/corporatecreations>.

www.corporatecreations.co



Neal Rothermel Principal, VMS BioMarketing

Since co-founding the company at age 26 in 1995, with \$1,000 and a desk made out of two filing cabinets and a door, VMS BioMarketing has grown to include 160 full-time and more than 500 contract Clinical Educators, District Business Managers, and medical marketing professionals around the country. VMS was recently named to *Fortune Magazine's* '100 Best Workplaces for Women' and is a three-time Inc. 500 fastest-growing private company in America.

With a strong five-year plan and seasoned senior executive team in place, the company is continuing to expand aggressively. Current focus is organically growing the company culture with an emphasis on processes that drive innovation. Neal graduated with Distinction from Indiana University in 1990 with a double major in Journalism and Psychology and a Certificate in Semiotic Studies.

www.vmsbiomarketing.com



Shyam Salona CEO, REI Systems, Inc.

As Chief Executive Officer and a co-founder, Shyam Salona leads REI Systems in delivering exceptional results to our customers. In his role as the Chief Technology Officer until 2015, he led REI in the design and implementation of innovative web-based solutions for complex business processes. His contributions received several industry awards such as the Fed 100 and the FGIPC Intergovernmental Open System Solutions Gold Award/. He received his M.S. in Computer Science (1982) from the University of Louisiana, Lafayette, LA. He earned a diploma (1978) for his graduate research in Computer Science at the Indian Institute of Technology, Delhi and received an M.S. (1977) in Operations Research, at the St. Stephen's College in Delhi, India.

www.reisystems.com



Steve Sansom Founder, Green Square Capital

Mr. Sansom is the founder and chairman of Green Square Capital, a US\$1.7 billion asset manager in Memphis, Tennessee. In addition to Green Square Capital, he is the founder, principal, and member of the board of directors of Center Coast Capital, a US\$3.4 billion asset manager that owns a US\$300 million publicly traded company, Center Coast MLP Infrastructure Fund (CEN), traded on the NYSE. Mr. Sansom is also the chairman and chief executive officer of Worthington Capital Management and The Worthington Fundsfund company. Formerly, Mr. Sansom was a vice president of Goldman Sachs Co. Investment Management Division in New York and Memphis as well as Merrill Lynch Capital Markets in New York. He completed the Goldman Sachs Co. INSTRAT program and worked on the Boston Consulting Group initiative to engineer global investment management processes for Goldman Sachs & Co. Mr. Sansom is a member of several boards, including: the Board of Trustees Presbyterian Day School, Carnival Memphis, and Else School of Management at Millsaps College. Previously he was on the boards of Charles Schwab Institutional Advisory Board, Leadership Academy Advisory Board, Wilson Research Foundation and LeBohner Children's Hospital.

www.greensquarecap.com





Akash Shah CEO, Aakash Chemicals

Aakash Shah is the CEO of Aakash Chemicals and CEO of Heritage Color. Both companies manufacture and distribute specialty colorants and additives to the paint, plastic, ink, and specialty chemical industries on a global level. Aakash is a Chemical Engineer from Northwestern University and has an MBA in International Business and Marketing from the Kellogg School of Management

www.aakashchemicals.com



Len Short Chairman/Founder, LotLinx, Inc.

Len Short, Chairman and Co-founder of automotive digital marketing company LotLinx, is a recognized leader in the field who has been recognized by The American Marketing Association, the Effie Awards, the DMA Echo Awards, the Francis Hatch Awards and the International Advertising Festival at Cannes. Short's current venture, LotLinx, is a digital marketing platform for car dealers that connects low-funnel, in-market car shoppers with VIN-specific inventory. Prior to LotLinx, Short was the founding CMO of (product)RED, the charitable organization created with Bono and Bobby Shriver with support from The Bill and Melinda Gates Foundation. Before that, he held numerous high-profile positions including Executive Vice President, Brand Marketing at AOL and Chief Marketing Officer for Charles Schwab & Co. He began his career in advertising at agencies such as Rizzo Simons Cohn and Eastern Exclusives (now Digitas) and holds B.S. in Communications from Boston University.

www.lotlinx.com



Paul Silvis Title, SilcoTek corporation

Former Head Coach, Inventor, and Founder of Restek Corporation. Currently Head Coach and Founder of SilcoTek Corporation.

Paul founded Restek in 1985 to manufacture innovative, high quality chromatography products. Believing every leader should replace themselves, Paul sold the company to its 350 employees in 2009 making them a 100% ESOP Company. Paul serves as Chairman of Restek's Board and mentors leadership and employees to achieve success. Restek continues to be a key member of the community that gives back both financially and professionally. Many of Restek's employees serve on important boards in the community.

www.silcotek.com



William Snook President/CEO, W.L. Snook & Associates, Inc.

Will Snook founded TrafficSafetyStore.com in 2002 and serves as its President/CEO. Traffic Safety Store manufactures traffic control products using 100% recycled materials. With two distribution centers, West Chester, PA and Sparks, NV, and a third opening this summer in Louisville, KY, TrafficSafetyStore.com has become one of the nation's largest distributors of safety supplies on-line. A former pilot for the Delta Connection carrier Atlantic Southeast Airlines in Atlanta, then a broker of pre-owned corporate jets and turbo-props, Will is a 1990 graduate of the University of Colorado at Boulder.

www.trafficsafetystore.com

Konrad Sopielnikow Owner/COO, FortuneBuilders Inc.

Konrad Sopielnikow, Co-Founder of FortuneBuilders Inc. and COO of CT Homes, LLC, is the “brains” behind the set up, growth, and management of the company’s infrastructure and its business systems. His business insight and his expertise in business technology and legal systems provided a foundation for dynamic growth and rapid expansion of CT Homes, FortuneBuilders & several other companies. With a passion for staying ahead of industry trends, Konrad currently focuses on expanding Company’s technology presence.

www.fortunebuilders.com



Jeff Spanbauer President, Relevate Health Group Inc.

Jeff is the President of Relevate Health Group – a marketing services company whose clients are comprised of pharmaceutical, biotech and hospitals across the US. Relevate believes healthcare is a local business –yet so much of healthcare marketing and sales remains a top-down, one-size-fits-all approach. Relevate has the unique abilities to analyze, develop and deploy relevant communications that improve the impact of our clients’ relationship management, marketing, and sales efforts. Prior to Relevate, Jeff co-founded Healthcare Regional Marketing (HRM). In 2015, Jeff led a merger of HRM and Spirit Health Group to form Relevate. Prior to HRM, Jeff was with Pfizer and Procter & Gamble in various marketing leadership roles.

Jeff earned a Masterals Degree in Business Administration with honors from the University of Illinois and graduated Summa Cum Laude from North Carolina State University.

www.relevatehealthgroup.com



David Spencer CEO, Maprao / Urmatt

Born in Boston and raised in upstate New York, David has been living and working across Asia for the past 26 years: Japan, Singapore, Thailand, India, Indonesia, Vietnam, and now Hong Kong. David’s career too has been wide-ranging. He worked to bring 1+ mm phone lines to rural Thailand (Morgan Stanley), helped redevelop the land under the former Berlin Wall (Morgan Stanley), brought toothpaste and potato chips back to Vietnam after the US embargo was lifted (Procter & Gamble), created and built a \$7Bn global restructuring business (General Electric), completed one of Japan’s seminal M&A transactions (GE/Mizuho/Heller Financial), and founded one of Asia’s first PE fund-of-funds (Emerald Hill).

David was a founding member of the Pan Asia, Yangon, and ASEAN United YPO Chapters (Young Presidents Organization). He completed the YPO leadership ladder in his home chapter, and as well served as the Regional Chair for YPO in SE Asia and on the Regional Chairs’ Council.



Jack Stack President and Chief Executive Officer, SRC Holdings. Corp.

John P. (Jack) Stack is President and CEO of SRC Holdings Corporation. SRC remanufactures gasoline and diesel engines for the automotive and off-highway markets, distributes engine kits, manufactures power units and remanufactures electrical components, and conducts seminars and training programs specializing in all aspects of teaching people how to implement open-book management. SRC has sales of over \$550,000,000/year and currently employs 1,400+ people. Stack came to SRC in 1979 as the Plant Manager of International Harvester after eleven years of direct supply chain management management experience. In 1983, Stack and the SRC employees bought the company from IH and have turned it into what INC. magazine has proclaimed "one of America’s most competitive small companies".

www.srcholdings.com





Nick Tarascio CEO, Ventura Air Services

My passion has always been a desire to understand the inner and outer world. Through music, I continue to gain understanding of the inner self and the human condition while aviation serves to connect me to the external world.

I am grateful to have had the opportunity to help in training thousands of pilots, flying hundreds of thousands of passengers and keeping the dream of aircraft ownership alive for hundreds of aviators. I have been fortunate to work with and serve some of the most influential leaders in the global economy, politics, medicine, entertainment, the arts and philanthropy. Though I still find the most rewarding work is introducing people to the possibilities of a flying lifestyle.

www.ventura.aero



Allie Harding Taylor Partner, Orange Kiwi, LLC

Allie Harding, a partner at Orange Kiwi, is pursuing her PhD in Business Psychology. Her dissertation is focused on change and effectiveness at the point of business owner transition. Working as an accomplished organizational consultant, Allie assists CEOs, boards, and the organizations they serve at critical points in their organizational life cycle. The impetus for her research stems from working with business owner clients that were picking up the pieces after failed, sudden, or unplanned exit events were resulting in the destruction of wealth and legacy. Believing that there had to be a better way, Allie embarked on her research to help CEO's position themselves (and their firms) so that they could be part of the elite 7% of mid-market business owners that Finish Big and exit their companies on top to live of a life of satisfaction and significance beyond their business.

www.ockiwi.com



Andrew Taylor Partner, Orange Kiwi, LLC

Andrew Taylor is a partner at Orange Kiwi and an experienced business leader and consultant. Drawing on his experiences serving Fortune 500 clients at McKinsey and Company, Andrew has served in executive roles in both New Zealand and the United States. He provides advisory and consulting services to businesses at the point of transition.

www.ockiwi.com



Chau To General Director, Phung Vinh Hung Paper JSC

Chau To is a Chinese Vietnamese businesswoman who finished the MBA in Sydney. She came back Vietnam in 2007 and took over the 20-year family owned paper distribution business.

www.phungvinhhung.com

Federico Velez Alvarez Chairman of the Board, Grupo Pavel

Born in Mexico City July 5th, 1945 Married my High School sweetheart, Cynthia Parsons, after 7 years of courtship, on August 9, 1969. Cynthia and I have two children, Federico M. Velez Jr. (age 45) and Yvette M. Velez (age 43). Federico Jr has a Bachelor of Science degree in Business Administration from the University of the Americas and Yvette has a Bachelor of Arts degree in Graphic Design from the Universidad Iberoamericana. Federico Jr is CEO of Pavel, a fashion, perfume and cosmetic distribution company that operates throughout Mexico. Yvette was married on July 4, 1998 to Luis Alberto Ogarrio. She and her husband are now living in Mexico City. Luis Alberto worked with Bane Consulting after finishing his MBA program at Harvard University and now owns a company that manufactures and distributes caps throughout Mexico.

I have a Bachelor of Science degree in Business Administration and a minor in Economics from Trinity University in San Antonio, Texas. I am a stockholder and Chairman of the Board of Grupo Pavel. I am responsible for the daily operation of Grupo Pavel's Business Units.

www.pavel.com.mx



Paul Whitcomb President & CEO, Whitsons Culinary Group

Husband and father of 4 boys. Part of family business with 8 siblings.

www.whitsons.com



Paul White Founder & President, CV Medical

Serial entrepreneur. Started numerous companies from limos to take and bake pizza chain. Currently in the med/tech field.

www.nuboom.com



Chad Williams Managing Director, STS Capital Partners

Chad Williams joined STS as a Managing Director in 2015, following nearly 15 years as a business attorney, entrepreneur and investor, with deep experience in technology (software) companies, e-commerce and business services. Prior to joining STS, Chad was a partner with Saul Ewing LLP, an AmLaw 200 law firm based in Philadelphia, PA, where he was a member of the leadership team in the firms Business and Finance Department. Chad's legal practice was focused on representing privately-held companies and family-owned enterprises through all stages of growth, including financing transactions (private equity, venture capital and commercial debt), complex contract negotiations, M&A and dispute resolution.

www.stscapital.com





Adam Witty CEO, Advantage Media Group

Adam Witty is the Founder and Chief Executive Officer of Advantage Media Group, The Business Growth Company. Advantage has been named to the Inc. 500|5000 list of the fastest growing companies in America in 2012, 2013 and 2014 and the Best Places to Work in South Carolina list for 2013, 2014, and 2015. Adam is the author of eight books including *Lead The Field: How To Become An Authority and Dominate Your Competition* and *Book The Business: How to Make Big Money With Your Book Without Even Selling a Single Copy*, the #1 book on marketing for authors that he co-authored with marketing legend Dan Kennedy. Adam is a sought after speaker, teacher, and consultant on marketing and business growth techniques for entrepreneurs and authors. Adam has shared the stage with Steve Forbes, Gene Simmons of KISS, Peter Guber, and Bobby Bowden.

www.advantagefamily.com



Melanie Wong CEO, Premium Inc.

Born in Hong Kong, Melanie attended Hawaii Preparatory Academy on the Big Island. She graduated from University of Denver in Colorado in 1987. Melanie's Father, was at risk of losing his company (Premium Inc). Shortly after college, at the age of 22, she took up the challenge to save her father's business. Melanie took over and was able to turn the company around within a year. Premium has now grown to one of the top businesses in Hawaii.

Despite Hawaii's slow economy, due to Melanie's ability to focus, commit, adapt and hard work, Premium Inc.'s revenue has increased over 30 times to over \$30 million annually. The company has consistently generated profits. The company has diversified from a small paper house to the #1 paper & chemical janitorial supply and equipment distributor in Hawaii. She has retained long-time employees who are dedicated to her and the company.

www.premiuminc.net

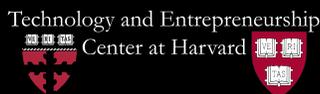


Michelle Wyatt Partner, CadmiumCD

Michelle Wyatt is Co-Founder and CEO of CadmiumCD, a software company focused on event technology. As a founding member at CadmiumCD, I am responsible for the sales, marketing, accounting and HR functions at the company. I work with and talk to over 100 meeting planners a year about the goals and challenges in managing and distributing content for their meetings.

I am also the mother of two boys and actively involved in Boy Scouts.

www.cadmiumcd.com



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